



## ARUBA'S 1930 SWITCH POWERPACK PROMOTION

### Partners can receive up to 46% Off Instant On 1930 Switches!

For business networks, switches form the foundation for reliable connectivity. They connect printers, security cameras, PoS terminals—the hardware that runs their world. The right switch can optimize network bandwidth and overall network performance, help your customers run business-critical applications more effectively, with the security they require.

The Aruba Instant On 1930 Switch Series can empower businesses to do more. Affordable and easy-to-deploy, these smart-managed, fixed-configuration Gigabit switches are designed for small business. Also included is peace of mind with one-year warranty. Phone support is free for 90 days and chat support is free for the first year. There are no hidden subscription fees.

For a limited time, resellers can purchase bundles of 3 or 5 Aruba Instant On 1930 switches at an incredible price and help their small business customers with the new hybrid workplace.

#### PARTNER OFFER

- Aruba Partner Ready for Networking program partners, and Proximity/Non Authorized Partners in the US & Canada can purchase a bundle of 3 or 5 eligible Aruba Instant On 1930 switches with a great discount.
- Offer is for sales to single end-user customers. No mixing multiple end-user customers on the same Partner/Reseller purchase order.
- Reference the applicable Big Deal ID#:
  - Deal ID #: 98199502 – 3 Pack – USA
  - Deal ID #: 98199644 – 5 Pack – USA
  - Deal ID #: 98199503 – 3 Pack – Canada
  - Deal ID #: 98199504 – 5 Pack – Canada
- PLUS Partners can earn SPIFFs up to \$30 per unit for selling 1930 Switches:
  - [www.hpeengageandgrow.com](http://www.hpeengageandgrow.com)
- NEW! Aruba Action Program - Reseller Companies can earn a FREE 1930 Switch or AP12 when you sell 10 units! <https://action.arubainstanton.com>

#### EFFECTIVE DATES:

- Effective March 8, 2021- April 30, 2021 or while supplies last.



#### ELIGIBLE MODELS:

Part Number	Description	3 Pack Partner Recommended Discount
JL682A	Instant On 1930 24G 4SFP/SFP+ Switch	35.00%
JL685A	Instant On 1930 48G 4SFP/SFP+ Switch	34.00%
JL683A	On 1930 24G PoE 4SFP/SFP+ 195W Switch	43.60%
JL684A	Instant On 1930 24G PoE 4SFP/SFP+ 370W Switch	36.10%
JL686A	Instant On 1930 48G PoE 4SFP/SFP+ 370W Switch	39.30%
Part Number	Description	5 Pack Partner Recommended Discount
JL682A	Instant On 1930 24G 4SFP/SFP+ Switch	38.00%
JL685A	Instant On 1930 48G 4SFP/SFP+ Switch	37.00%
JL683A	Instant On 1930 24G PoE 4SFP/SFP+ 195W Switch	46.60%
JL684A	Instant On 1930 24G PoE 4SFP/SFP+ 370W Switch	39.10%
JL686A	Instant On 1930 48G PoE 4SFP/SFP+ 370W Switch	42.30%

#### TERMS AND CONDITIONS

- Partners receive discounts for every bundle of 3 or 5 eligible units. There is no limit the quantity of 5 packs per order. Each pack must contain all of the same sku's, no mixing of models/units is allowed.
- Cannot be combined with deal registration, E-rate, or other big deals, special/escalated pricing, HPE Partner Ready for Networking Program Level discounts, or any other promotion.
- Accessories like mounting kits and antennas are excluded from this promotion.
- The Promotion does not apply to international deals (i.e., sales to end users outside North America or exporting eligible products outside of North America). Failure to comply with the above terms and conditions will result in bill back and may result in reseller disqualification from this promotion and removal from participation in the Deal Registration program at Aruba's sole discretion.
- Resellers must follow Aruba's Minimum Advertised Price (MAP) policy and price list. Resellers that violate Aruba's MAP policy may lose access to Top Value promotion, 1930 Powerpack promotion, and Switch to On promotion pricing.
- This promotion is NOT available through HPE Source.
- Aruba and HPE reserves the right to terminate, alter, or modify these terms and conditions at any time.