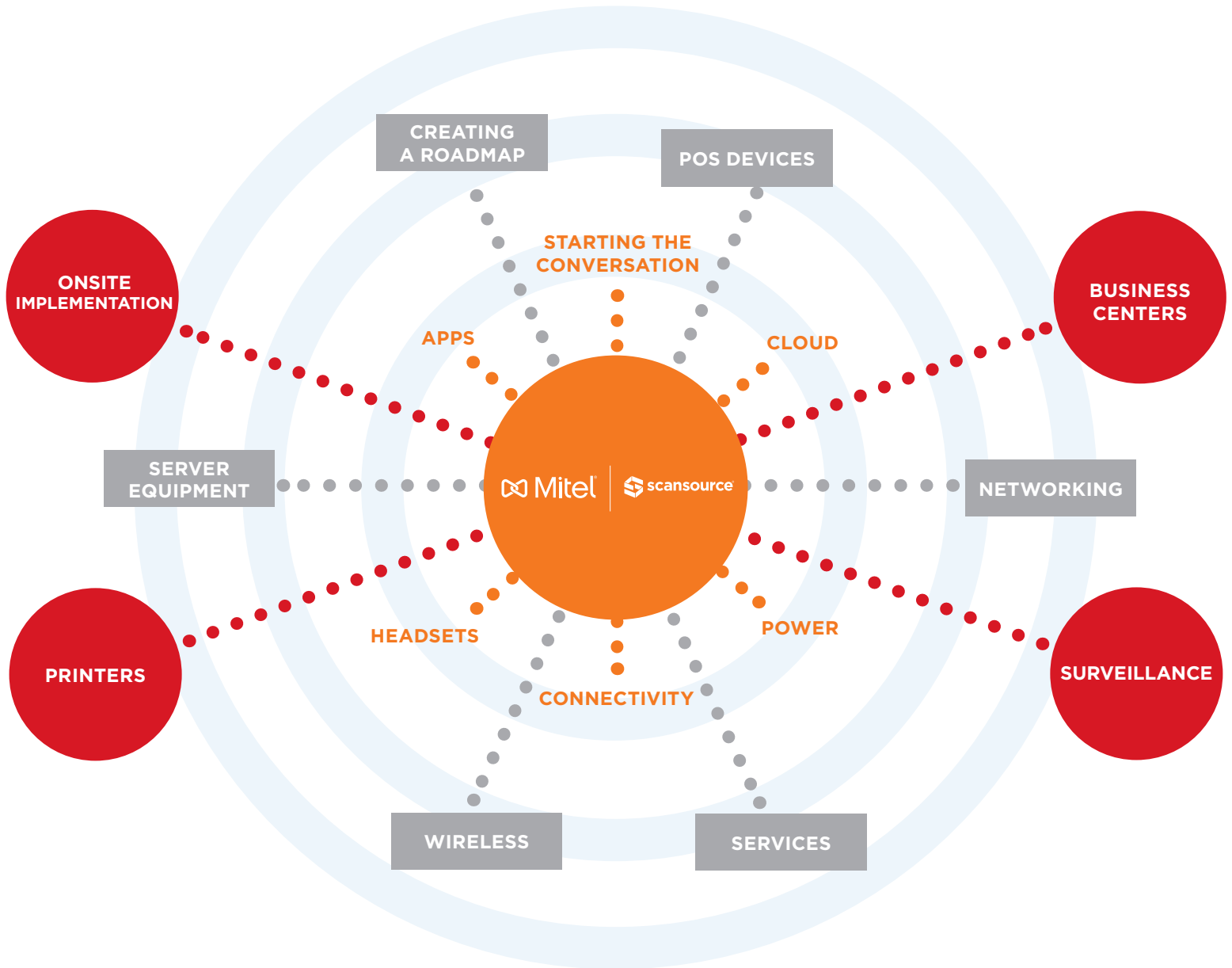


TOTAL SOLUTIONS APPROACH

With IOT at the forefront of customers' minds, your approach must concentrate on a total solution sell. The individual pieces of technology must work seamlessly together, offering an effortless experience. With Mitel as the solution core and ScanSource as your technology partner, you can rest assured that your customers will receive the best technology and care to fit their needs.



SEE HOW SCANSOURCE CAN HELP BUILD YOUR MITEL BUSINESS

Our goal at ScanSource is to help you grow your Mitel business. We accomplish this by offering our expertise and support toward training, education, financing, pre-sale support, post-sale support, implementation, marketing, service, and more. See below for a selection of our services and then call us or visit us online to learn more.



Discover our scalable suite of solutions crafted to help you deploy new customers without raising your costs. **advantEDGE** is specifically designed to cut inefficiencies and eliminate costs in five key areas of your business: order process, logistics, warehouse, deployment, and reverse logistics.



Gain insight to government bid opportunities and capital improvement plans, before the competition.



Allow ScanSource's marketing experts to help you craft entire campaigns, both digital and traditional, to help grow your Mitel business. We can help you make the most of your marketing funds with proven approaches that deliver significant results.



This web-enabled framework for UC solution design provides time-saving, guided selling assistance that will help you find the most cost-effective UC solutions for your customers, in a matter of minutes.



Access the engineers, expertise, and certifications you need to implement any and all Mitel solutions. Expand your capabilities without increasing overhead expenses, while being the sole manager of the relationship with your customer.



Maximize purchasing power through flexible trade credit terms, leasing and alternative finance options.



Visit this online community to learn everything related to growing your Mitel business.



Through this industry-leading, innovative resource, you get investment protection on hardware, service contract and renewal programs, installation services, video services solutions, and API offers.



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